



## **CHA Partners with GlobalSign to Improve Efficiency of Document Delivery with PDF Digital Signatures**

*Leading engineering firm chooses GlobalSign's DocumentSign solution to comply with state and federal digital signature regulations*

**Portsmouth, NH – 25 June, 2009** – GlobalSign, Inc. ([www.globalsign.com](http://www.globalsign.com)), one of the longest established Certification Authorities (CA) and specialists in SSL Certificates and Digital Identities for securing PDF documents, announced today the roll-out of a digital signature program with leading engineering firm Clough Harbour & Associates LLP (CHA). The program will enable CHA to improve document delivery efficiency by allowing partners to electronically sign documents using GlobalSign's DocumentSign Digital IDs for Adobe PDF solution.

CHA is ranked among *Engineering News-Record's* Top 100 US engineering firms based on 2008 revenue. As in many engineering and architectural firms, CHA's professional engineers manually sign thousands of engineering drawings that ultimately get converted to PDF for final distribution and archiving. Prior to the implementation of GlobalSign's DocumentSign Digital Signature solution, CHA's document delivery process was time consuming and was not conducive to meeting tight deadlines. Finalized documents required an engineering seal on every page as well as the signature of the Professional Engineer that authored and/or approved the document. After that process was completed, the document was forwarded to CHA's document production center where it would be scanned into a PDF and printed several times.

As the volume of documents increased, CHA determined they needed to automate existing work flow in order to meet the following corporate objectives:

- Reduce paper usage as part of an ongoing green initiative
- Reduce document delivery costs via automation
- Reduce time spent by professional engineers' on low-level tasks
- Provide quicker document delivery to clients
- Meet state regulations surrounding digital signatures (note: digital signatures are not allowable in some states)

As an authorized participant in Adobe's Certified Document Services (CDS) program, GlobalSign's DocumentSign solution assisted CHA by providing them with access to digital signatures using Adobe Acrobat. As a result of the integration between GlobalSign's DocumentSign CDS Digital IDs

and Adobe Reader, CHA's clients, partners, and outside parties can now easily and instantly validate a signature using the free Adobe Reader, which provides an unparalleled level of ease with virtually no support costs.

"The implementation of GlobalSign's DocumentSign digital signatures has been deemed a huge success", said Michael Furgang, CHA's Application Services Manager. "Just the other day a partner signed a 150-page document that was immediately delivered to a client in minutes instead of days."

"We've seen an increase in both large and small Engineering, Architectural, and Construction (AEC) firms adopting DocumentSign to improve efficiency" said Lila Kee, Business Development Director, GlobalSign Inc. "DocumentSign is a natural fit for those in the AEC sector looking to reduce costs and alleviate trivial tasks from their professional staff, and for B2B design collaboration that is often seen in large-scaled projects."

### **About CHA**

CHA is a highly diversified, full service engineering firm providing planning and design services in the fields of industrial, power supply and distribution, communications infrastructure, structural, electrical, mechanical, environmental, geotechnical, civil, aviation, and traffic/transportation engineering as well as landscape architecture, land use planning, surveying, wetland delineation, construction inspection and technology solutions. The firm employs over 700 staff in 25 offices throughout the US. Please visit [www.chacompanies.com](http://www.chacompanies.com) for more information.

### **About GlobalSign**

Established in 1996 and as a WebTrust accredited public certificate authority, GlobalSign offers publicly trusted [SSL](#), including [EV SSL Certificates](#), [S/MIME](#) and [Code Signing Certificates](#) for use on all platforms including mobile devices. Its [Trusted Root](#) solution uses the widely distributed GlobalSign Root CA certificates to provide immediate PKI trust for Microsoft CA and enterprise CAs, eliminating the costs associated with using untrusted Root Certificates. Its partnership with Adobe to provide [Certified Document Services](#) (CDS) enables secure digitally signed PDF e-documents. These core [Digital Certificate](#) solutions allow its thousands of customers to conduct secure online transactions and data transfer, distribute tamper-proof code, and bind identities to client certificates for [email security](#) and remote two factor authentication. The company has a history of innovation within the online security market and has offices in the US, UK, Belgium, Japan, and China.

### **About GMO Internet Group**

GMO Internet Group, headquartered in Japan, is a leading force in the Internet industry offering one of the most comprehensive ranges of Internet services worldwide. The group holds top domestic market share in domain registration, web hosting, and payment processing and provides a host of other Internet services including global online security services, e-commerce solutions, and Internet advertising to both businesses and individuals. At the centre of the group is GMO Internet, Inc. a company listed on the prestigious first section of the Tokyo Stock Exchange (TSE: 9449). Please visit [www.gmo.jp/en](http://www.gmo.jp/en) for further details.

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